



AGRI-MARKETING

EXTENSION MARKETING DEPARTMENT

September 1986

MCES TIMBER PRICE REPORT

1. WHAT IS THIS REPORT?

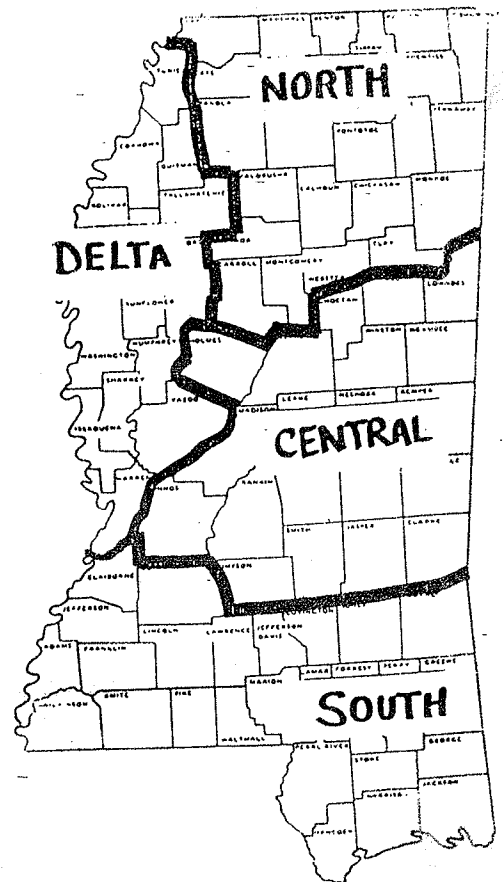
The MCES Timber Price Report is a monthly survey of stumpage and delivered timber prices in Mississippi. It is developed through the cooperation of public and private members of the forestry sector with MCES to provide an accurate picture of timber market activity. Mississippi is divided into four market regions that reflect distinct timber markets within the state (see map) and average prices for common forest products are listed. These values are compiled by polling cooperators from forest industry, public agencies, consulting foresters and landowners.

2. HOW TO USE THIS REPORT.

This report is intended to give a profile of timber prices in Mississippi.

Values given are offered as a guide to help individuals assess the fair-market value of their timber. The average price for a region should NOT be applied as the exact value for a particular timber tract. The best way for private landowners to obtain the highest price for a particular tract is to use competitive bidding. These prices, however, do reflect current timber market activity in each region.

Certain factors may cause a particular tract of timber to be valued higher or lower. For example, a tract that has a high timber volume per acre and can be logged during wet weather may bring a price per unit higher than the average reported here. On the other hand, a tract with less volume at great distance from the buyer's mill may bring less. Additional factors that affect timber values are timber quality, tract size, type of product to be made from the timber, access to the tract and many others. These values are a good price reference for landowners who wish to market timber, but individuals are advised to have their timber evaluated by a professional forester before making a timber sale.



3. TIMBER MARKET COMMENTS -

In the southern reporting district delivered pine log prices tend to be lower in the western section and higher in the east. During June the average pine sawtimber delivered prices for southwest and southeast Mississippi were \$196/MBF and \$222/MBF, respectively.

In north Mississippi, one mill reported a delivered pine sawtimber price of \$230/M for Grade 1 pine logs, 13 inches and larger (small end diameter). Also, only one pulpwood yard contacted was taking hardwood pulpwood.

Pine sawtimber prices are slightly up in south and central Mississippi. Some producers are beginning to build winter log inventories. Others may be anticipating better markets for pine lumber as a result of the U.S. International Trade Commission's affirmative ruling of injury in its preliminary countervailing duty investigation into Canadian softwood lumber imports.

Several foresters have reported an increasing number of sales on the market. The southern pine beetle and uncertainties about the status of capital gains in the tax reform bill have caused additional timber supplies to be placed on the market.

Pulpwood demand is still weak. Most pulpwood yards contacted were on quota. Dry weather and southern pine beetle are keeping the pulpwood market a buyers market.

Several mills in southeast Mississippi reported that chips were difficult to sell.

Several hardwood mills reported seeing higher quality logs in the past month due to dry weather and loggers' ability to work sites that are wet other times of year. Oak and ash are still in demand while other species such as cottonwood, elm, hackberry, beech, and sweetgum have limited markets. In some localized markets, however, demand for sweetgum is good.

Mills across the state continue to report southern pine beetle activity, particularly in north and central Mississippi. Many salvage sales are being reported. Some mills and pulpwood yards are limiting the amount of SPB wood they will accept and some won't accept any SPB wood. Prices for southern pine beetle logs are still bringing \$40-50/MBF less than green logs.

Other hardwood sawtimber delivered prices reported in the Delta in August were as follows:

Poplar	\$140-\$160/MBF	Cypress	\$140/MBF
Ash	\$225/MBF	Pecan	\$140-160/MBF
Basswood	\$140/MBF		

Comments from users of the MCES Timber Price Report are welcome. If you see something you like or dislike let us know. Input from you will help make this report better. If you have a suggestion please write to the authors at P. O. Box 5446, Mississippi State, MS 39762.

MCES TIMBER PRICE REPORT

SEPTEMBER 1986¹

STANDING TIMBER

	North		Central		South		Delta	
	Low-High	Average	Low-High	Average	Low-High	Average	Low-High	Average
Pine sawtimber	100-165	120	110-192	149	134-192	158	-	-
Chip-n-saw pine	-	-	20-35	26	-	30*	-	-
Poles (pine)	-	-	-	-	-	-	-	-
Mixed hardwood sawtimber ²	35-80	61	45-75	59	43-61	54	49-68	67
Oak sawtimber	-	-	-	-	-	-	-	-
Soft hardwood sawtimber ³	-	-	-	-	-	-	-	-
Rare hardwood sawtimber ⁴	-	-	-	-	-	-	-	-
Pine pulpwood	6-12	9	5-12	9.50	7.25-14.00	9.75	-	-
Hardwood pulpwood	1.50-2.25	2	2-5	3.50	5.00-8.00	6.25	-	6*

DELIVERED PRICES⁵

	North		Central		South		Delta	
	Low-High	Average	Low-High	Average	Low-High	Average	Low-High	Average
Pine sawtimber	144-226	194**	175-247	215	170-240	210**	-	-
Chip-n-saw pine	-	-	53-63	58	54-60	57	-	-
Poles (pine)	-	-	-	-	-	-	-	-
Mixed hardwood sawtimber ²	140-155	144	130-150	136	132-145	137	120-170	147
Oak sawtimber	-	-	-	-	-	-	200	200
Other hardwood sawtimber	-	-	120-150**	-	-	-	140-225**	-
Pine pulpwood	32-33	36	30-37	33	33.50-36	34.75	40-41	40.50
Hardwood pulpwood	26-26.50	26**	25-30	26.50	25.50-28	26.25	32-33	32.25

¹Prices reported are for timber market transactions during the previous 30-day period, sawtimber prices in \$/MBF Doyle, chip-n-saw and pulpwood prices in \$/cord.

²"Mixed Hardwoods" are mostly: Ash, Beech, Cottonwood, Willow, Elm, Gums, Locust, Hackberry, Magnolia, Pecan, Hickory, Sycamore, Tupelo and Birch.

³"Soft Hardwoods" are mostly: Cottonwood, Willow, Poplar and Gum.

⁴"Rare Hardwoods" are mostly: Walnut, Cherry, Royal Paulownia, Persimmon, some species and grades of Cypress, certain prime grades of Cherrybark and White Oaks.

⁵Delivered prices are values given at the sawmill or pulpwood yard gate.

*Only one price reported.

**See Timber Market comments.

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